



RAIL TRANSPORTATION SERVICE BROKER

# COMPANY PROFILE

CONNECTING EURASIA

# TABLE OF CONTENT

## 1 ABOUT US

Facts & Figures, Assets,  
Company Structure

## 2 OUR SERVICES

Core Business & Portfolio,  
Network, Routes

## 3 CONTACT

Get in Touch



# FACTS & FIGURES

## 2022

**600**

MILLION US DOLLAR  
**REVENUE RTSB GMBH**

**823**

MILLION US DOLLAR  
**REVENUE RTSB GROUP**

**1996**

FOUNDED IN  
**FRIEDRICHS DORF/ GERMANY**

**23**

LOCATIONS  
**IN 15 COUNTRIES**

**350**

EMPLOYEES  
**WORLDWIDE**

**3.948**

BLOCK TRAINS OPERATED BETWEEN  
**CHINA, CIS AND EUROPE**

**414T**

TEU SHIPPED  
**ACROSS EURASIA**

**>4.000**

BLOCK TRAIN DEPARTURES  
**WITHIN THE EU**

**>25.000**

TRUCK LOADINGS  
**THROUGH RTSB TRUCKING**

RTSB Group holds a majority interest in the customs broker Zolldeklaration H.Lauenroth GmbH, strategically located in Hamburg, Germany.

## Railway Carrier

RTSB Group has a stake in the carrier Eurasian Railway Carrier (ERC), licensed in Poland and Germany.

## >100 Depots

We work with over 100 container depots: Germany, Austria, Switzerland, Hungary, Czech Republic, Slovakia, Italy, Turkey, China

## Warehousing

LCL warehousing possibilities in Berlin (Germany), Malaszewicze, Lodz (Poland), Budapest (Hungary), Shanghai, Xian (China).

# RTSB OPERATES

## IT System

The IT System myTransoffice allows for full transparency and 24/7 access to transport specific information and updates.

## >30.000 Containers

RTSB Group handles more than 30.000 containers.

## >150 Trucks

RTSB Group owns more than 150 trucks of different makes and models.

## 2400 (1520) / 420 (1435) Wagons

RTSB Group has immediate access to wagons on wide, as well as standard gauge.



# RTSB GROUP

Company structure and members of the group



## BRANCHES

**HEAD QUARTERS**  
FRIEDRICHSDORF, GERMANY

COLOGNE, GERMANY

BERLIN, GERMANY

MALASZEWICZE, POLAND

LODZ, POLAND

WARSAW, POLAND

MOSCOW, RUSSIA

ULAANBATAAR, MONGOLIA

MUMBAI, INDIA

## SUBSIDIARIES

**RTSB**  
- RUS LLC -  
MOSCOW, RUSSIA

**RTSB**  
- CENTRAL ASIA -  
ASTANA, KAZACHSTAN

**InterModTrans**  
GmbH  
FRIEDRICHSDORF, GERMANY  
RIGA, LATVIA

**RTSB TÜRKiYE**  
Rail Transportation Service Broker  
Intermodal'ın ve Lojistik'in Eklisi  
İZMİR, TURKEY  
İSTANBUL, TURKEY

**ERO**  
EURASIAN RAILWAY OPERATOR  
FRIEDRICHSDORF, GERMANY

## EQUITY INTEREST

**RTSB ASIA**  
Rail Transportation Service Broker  
HONGKONG, CHINA  
SHANGHAI, CHINA  
XIAN, CHINA  
NEW YORK, UNITED STATES

**RTSB**  
- SCHWEIZ AG -  
GAMS, SWITZERLAND  
VIENNA, AUSTRIA

**ERC**  
EURASIAN RAILWAY CARRIER  
WORCLAW, POLAND

Zolldeklaration  
**Lauenroth**  
HAMBURG, GERMANY



## PARTNERS

**myTransoffice**  
FRIEDRICHSDORF, GERMANY

**RTSB IBERICA**  
Rail Transportation Service Broker  
SAMORA CORREIA, PORTUGAL

**FERROTRANS**  
FREIGHT BROKER LLC  
DUBAI, UAE

**BELINTERTRANS**  
GERMANY  
FRIEDRICHSDORF, GERMANY

**epicenter**  
WORCLAW, POLAND

# TABLE OF CONTENT

## 1 ABOUT US

Facts & Figures, Assets,  
Company Structure

## 2 OUR SERVICES

Core Business & Portfolio,  
Network, Routes

## 3 CONTACT

Get in Touch





# Block Train Operations & Carrier Services

RTSB operates scheduled container block trains between Europe, the CIS, Central Asia and China



## 40+

WEEKLY INTERMODAL DEPARTURES



PREMIUM LANE SERVICES



BORDER CROSSING SERVICES

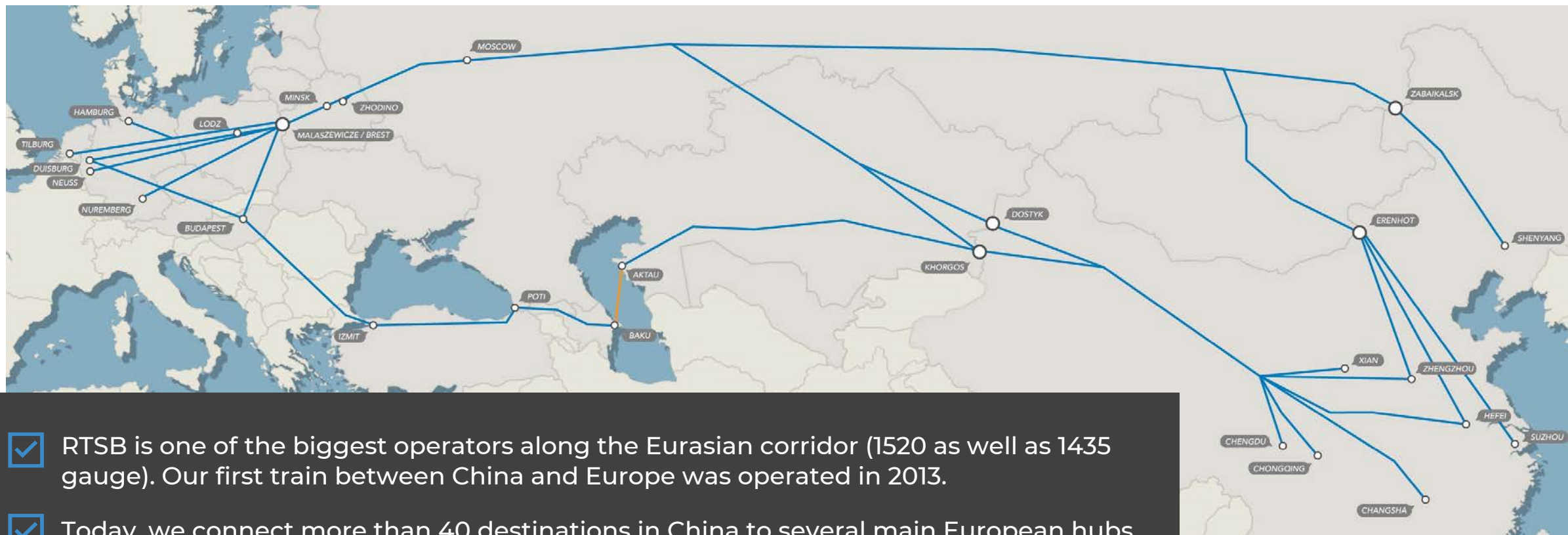
## DEDICATED

COMPANY TRAINS



## TRANSPORTS BETWEEN CHINA AND EUROPE

# BELT AND ROAD



- ✓ RTSB is one of the biggest operators along the Eurasian corridor (1520 as well as 1435 gauge). Our first train between China and Europe was operated in 2013.
- ✓ Today, we connect more than 40 destinations in China to several main European hubs.
- ✓ Our trains are operated from the border stations Dostyk, Khorgos, Erenhot and Zabaykalsk via the Northern route and the Middle Corridor (TMTM).



# TMTM ROUTE

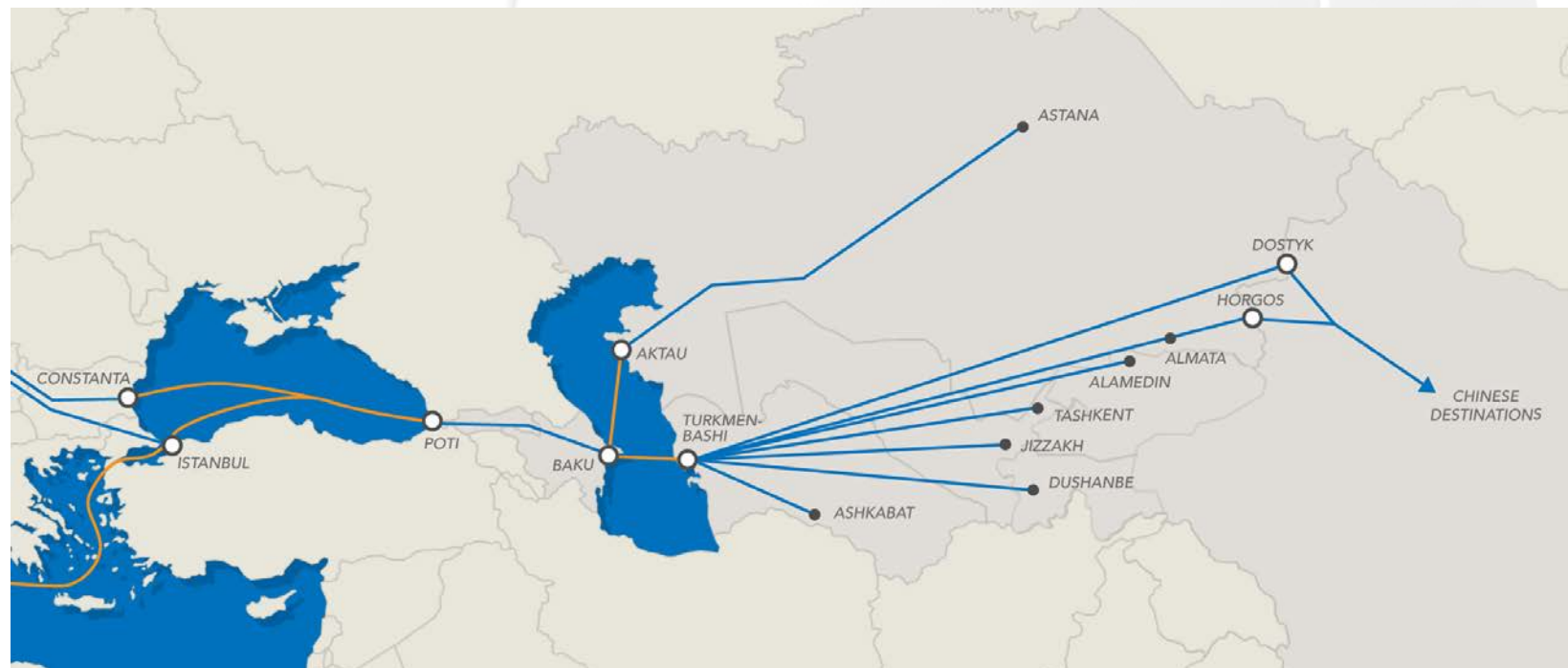
Via Poti and the Caspian Sea

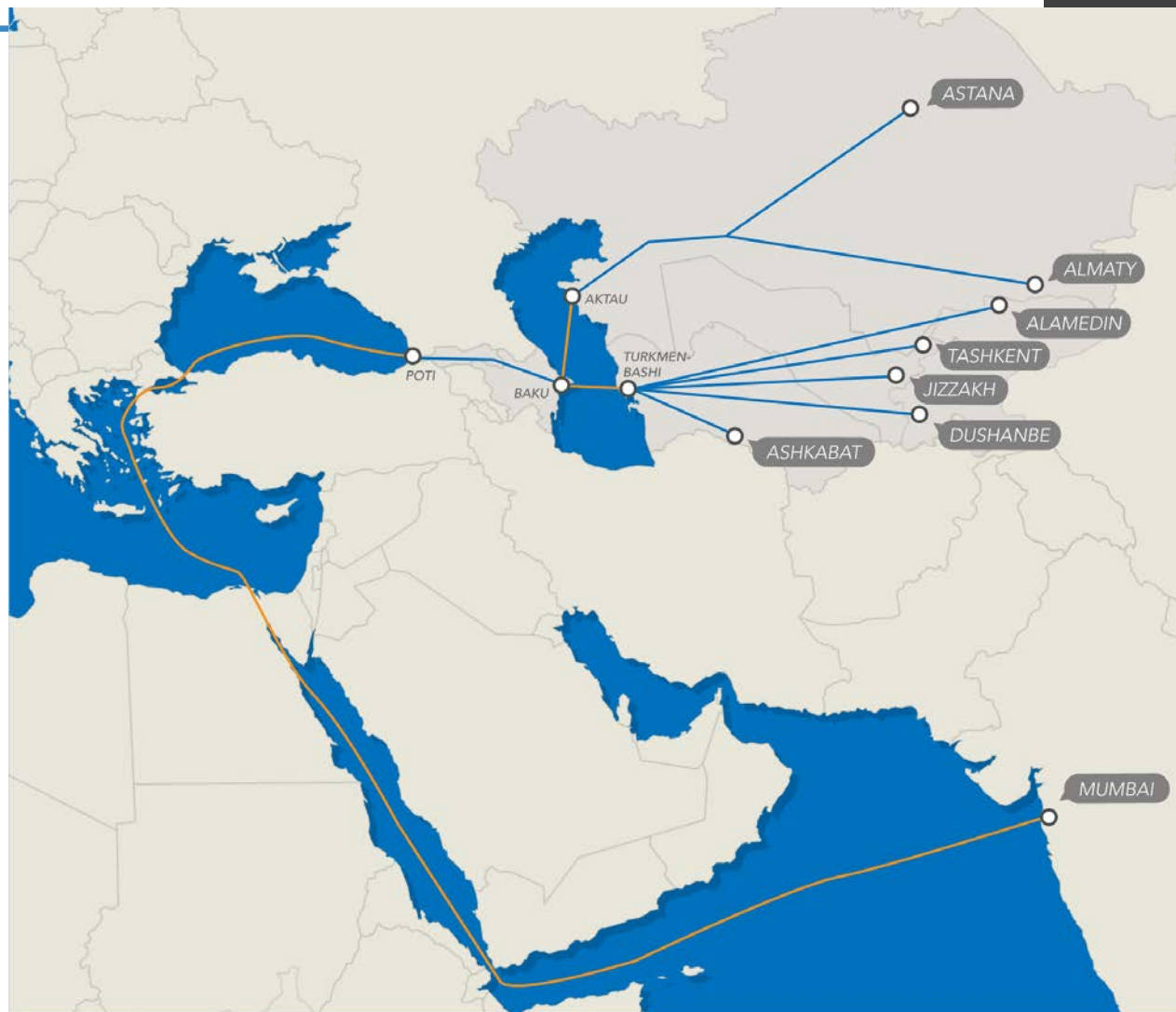
✔ RTSB has been one of the first operators to use this route and established a regular service.

📈 Demand along the TMTM route has grown immensely, in the past year.

💡 Russian territory can be avoided, which makes the route very popular.

☑ RTSB offers multiple weekly connections between European countries and destinations in Central Asia, as well as China.





# NORTH-SOUTH CORRIDOR (INSTC)

Trade Lane: CIS - India

## ADVANTAGES



Multimodal shipping option connecting Mumbai with destinations in Central Asia.



Total transit time: only 38-45 days.



Route doesn't include sanctioned countries like Russia/ Iran.



Easier compliance processes.



RTSB agency located in Mumbai and Dubai guarantee for more control along the trade corridor.



# ASEAN CORRIDOR

South-East Asia via Xian, Chongqing and Kunming



BRI investments have been improving transportation infrastructure between China and ASEAN countries.



Free-trade Area between ASEAN states and China streamlines and enhances economic cooperation.

- ☒ Utilize our extensive experience and expertise in freight train operations between China and Europe.
- ☒ Multiple weekly connections between Xian / Chongqing / etc. and Europe fully established.
- ☒ Maximum control over shipments through our web-based IT-system myTransoffice.



# EU NETWORK

Distribution from overseas via EU ports to the European hinterland.

## SERVICES



RTSB offers direct access to company operated block trains and single wagon trains to/from all major EU ports.



Our company holds shares in the German customs agency 'Lauenroth', ensuring smooth customs clearance processes with short im- and export turnaround times. (also serving customers like Maersk, etc.)



First and last mile truck distribution throughout Europe is readily available through our trucking department.



Seamless transport options to the European hinterland to/from overseas ports.



Get all services from just one single source and avoid miscommunication and lack of information.





C F F

# CONTAINER FREIGHT FORWARDING

Discover new markets.



Large market coverage enables us to bring the Belt and Road Initiative to your doorstep.



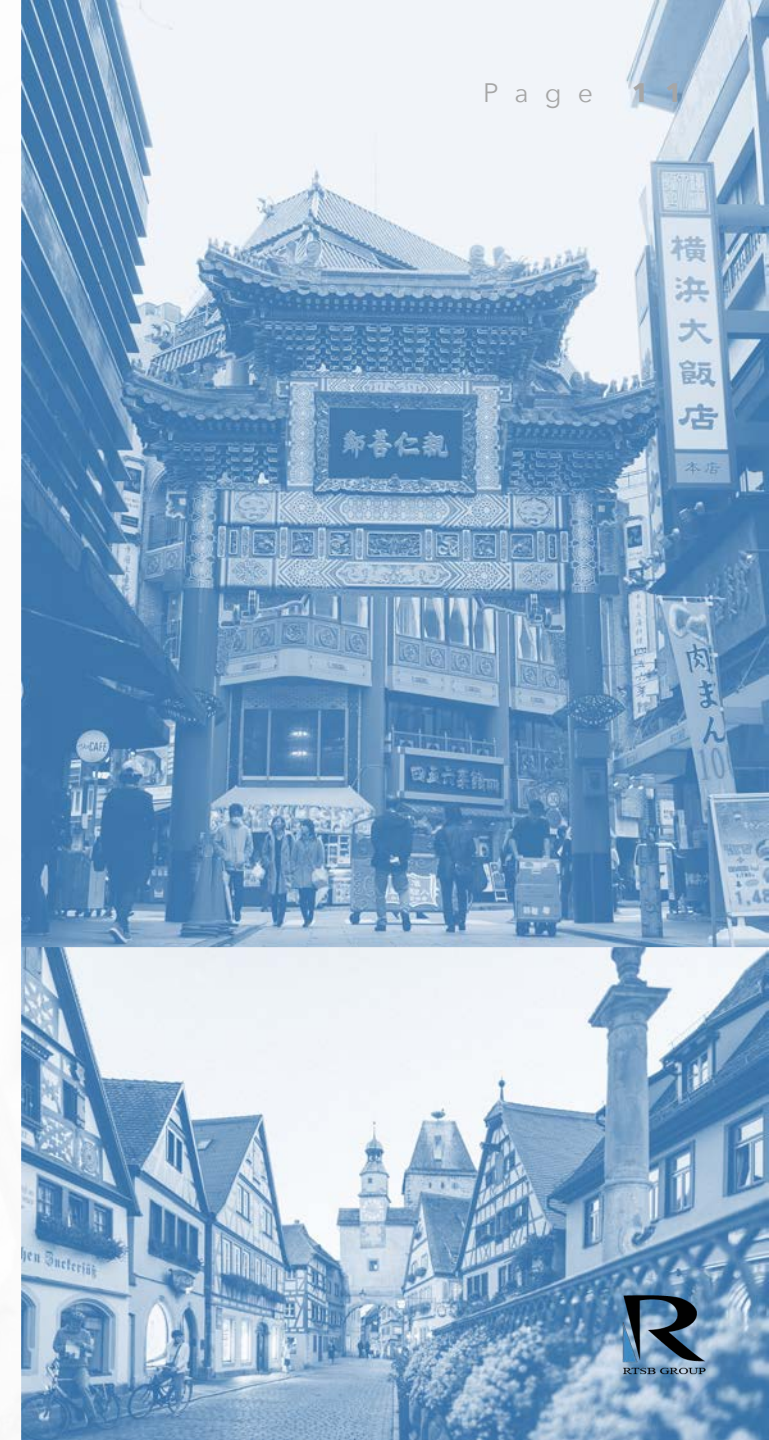
Tailor-made solutions with **full flexibility** on company operated public trains.



**Premium service** and **full control** along the entire route enabled through own production.



**Short lead times** facilitated by the ability to absorb additional volumes and to extend capacities.



# CFF: WHAT WE OFFER

INTERMODAL



## FCL

Full Container Load



## LCL

Less Than Container Load



Pre and on carriage/ door to door delivery



Warehousing solutions & services



Container logistics (buy or lease)



Efficient customs services and  
documentation consultation



CFF

# OUR DEPARTMENTS



## CIS

Container forwarding to, from and within the countries of the CIS.



## Europe

Pre and on carriage within the European hinterland.



## Eurasia

Door-to-door container forwarding along the Eurasian continent.

**i**

Our departments integrate seamlessly and complement each other, company wide.

- ✓ Single source supply chain management by a leading 3PL service provider.
- ✓ Attractive pricing due to high cost-efficiency and economies of scale.
- ✓ Transparent information through our IT system and dedicated customer service.



RTSB

# TRUCKING



**Container Trucking (FCL / LCL)**



**FTL / LTL**



**Heavy & Oversized Goods**



## Warehouse Services

- ✓ Devanning of goods (LCL containers)
- ✓ Cross docking (FCL - FTL, FTL – FCL and via warehouse)
- ✓ Storage in bonded warehouses (Warsaw / Lodz / Malaszewicze, Poland)



Our infrastructure is made to work with LCL containers to and from China.

TRUCKING

# VALUE ADDED SERVICES

## Customs services

- ★ EX declarations
- ★ T1/ T2 declarations

## Additional services

- ★ Container repair and storage
- ★ Transport of heavy containers
- ★ Trucking services in China (ports, main- and hinterland)
- ★ Cross Docking (truck/wagon <> container)



## Strategic truck locations

At ports and rail terminals across Europe.



# IT SERVICES



Track & Trace



Document & Declaration Management



Digital Document Signature & Certification



Paperless Customs Processing



Integration via Web API


**i** Our IT system enables a transparent process flow and is complementary to our customers.





# RAIL TRANSPORTATION SERVICE BROKER

RTSB GMBH  
INDUSTRIESTRASSE 24  
61381 FRIEDRICHS DORF  
GERMANY

 +49 (0) 6172 5908

 SALES@RTSB.DE

 WWW.RTSB.GROUP



THANK YOU!